



September 20, 2021

Avtex Solutions, LLC
Attn. Chris Kumsher
Chief Financial Officer
3500 American Boulevard, Suite 300
Bloomington, MN 55431

RE: State of Indiana Request for Proposal 22-68650 Contact Center as a Service (CCaaS)

Dear Mr. Kumsher:

aFit Staffing, Inc. (aFit) is pleased to be selected by Avtex Solutions, LLC (Avtex) to perform as a Women's Business Enterprise (WBE) for the above-referenced Request for Proposal (RFP). Our company was formed in Indiana as a private Corporation and is listed on the Indiana Department of Administration (IDOA) Directory of Certified Firms. We are willing and eager to carry out the responsibilities described in this letter.

aFit is a Women's Business Enterprise (WBE) based in Indianapolis that is committed to being an ethical, responsive, and results-driven company that provides information technology and medical services for government projects. Over the years, aFit has developed a breadth of experience across a spectrum of clients. aFit has a reputation for listening to our clients, adapting projects, and following through on commitments.

aFit provides the following types of services for our public sector and commercial clients:

- Project management
- Management advisory services (operations assessments and business process automation)
- Information technology consultation services (web and mobile solution advisory)
- Education and training services
- Software coding and development services
- Systems analysis services
- Technology service delivery
- Management and business professional and administrative services
- Database administration services
- Staff augmentation

aFit is certified by the States of Indiana, Missouri, New Jersey, Kentucky, Virginia, and Tennessee and the City of Indianapolis / Marion County as a local WBE. aFit's owner and President, Julie Phillips, has more than 27 years of managing business and system implementation and consulting projects for public sector clients across the United States and specifically in Indiana. She has experience overseeing hundreds of millions of dollars in

aFit agrees to comply with all State statutes and will be subject to the provisions thereof as they relate to the scope of work required by the RFP.

aFit commits to providing Education and Training of the Genesys Cloud System. aFit anticipates the overall value of the services provided to Avtex during the contract period will be **\$312,543** based on the current scope of our teaming agreement and the RFP. This subcontract amount represents **11%** of the total bid amount.

We sincerely look forward to working with Avtex and the Indiana Office of Technology in support of the Contact Center as a Service contract. aFit further certifies that Julie Booth Phillips, as signatory to this letter, is authorized to make such commitments on behalf of aFit.

Sincerely,



Julie Booth Phillips
Owner and President